

# A guide to validating your digital future

A successful digital transformation starts with a simple step:  
a conversation with the right people.

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## 1) Business objectives



What are your current revenue goals?

What sales channels do you use?  
Who are your customers?

Current pain points & blockers?  
Current successes?

Competitive analysis:  
who, where, what, how?

## 2) Technical environment



What is in your current tech stack?

What platforms are critical to your operations?

What technical expertise do you have in-house?

What are you spending, and are you seeing a good ROI?

Do you have the staff to tackle a new digital project?

## 3) Future planning



What do you imagine for the future?

Do you have a defined vision and goals?  
Do you need help with those goals and visions?

We can help validate your future planning and guide you through a strategic development process that helps you reach your goals.



### Technical Architecture

- > Systems and content overview
- > Data modelling, mapping and migration
- > Workflow automation
- > Ecommerce modules: catalog, orders, taxes, shipping, pricing, discounts, emails and notifications
- > Integrations: CRM, accounting, finance, warehouse fulfillment, logistics, marketing
- > Scaling, performance testing, load testing, security requirements, hosting



### UX and UI Design

- > Customer journeys
- > Customer stories
- > Checkout flows
- > Internal workflows
- > Stakeholder interviews



### Platform & Software

- > Recommendations
- > Integrations
- > Meeting & contract support
- > Open Source vs SaaS vs Mixture



### Tech Spend Efficiencies

- > Planning and phasing builds
- > Ongoing costs
- > Platform comparison and selection
- > Process and workflow efficiencies
- > Training



## Next Steps

When road-mapped by experts, website development projects progress faster, are more thorough, and are more likely to remain on budget.

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